

SCRIPT FOR CONTACTING TARGET CRO COMPANIES

(live call or voicemail)

Hello _____ ,

I am Vito Mangiardi the CEO of Marin Pharma Partners (MFP).

My direct number is 415-299-7586. My company Marin Pharma Partners is backed

By Blackmore Partners, an Investment Bank/Buyside Advisor in Private Equity. The purpose

of my call today is to schedule a quick 15 minute conference call with you to give you more

information about the Industry roll-up I am putting together. In short I am looking to buy

or joint venture with Regional CRO's to build a Global Organization that will be able to

compete effectively in today's Contract Research marketplace. When you call me back,

please leave me your email address and direct number so that I can send you more

information about what I am trying to accomplish and to start dialogue regarding your

level of interest. My phone number again is 415-299-7586 my email address is

vjm128@aol.com (V as in Victor, J as in John, M as in Mary, 128 &aol.com).

Thank you in advance for returning my call.

effectively compete.